



# Fourth Quarter Fiscal 2008 Investment Profile

CGI Group Inc. November 2008  
TSX: GIB.A • NYSE: GIB

Recent price (TSX): \$9.50 • 52 week range: \$8.30-\$12.02 • Shares (basic) outstanding at Nov. 4, 2008: 308,3 M  
Market cap. at Nov 10, 2008: \$2,928.9M • Fiscal year end: September 30

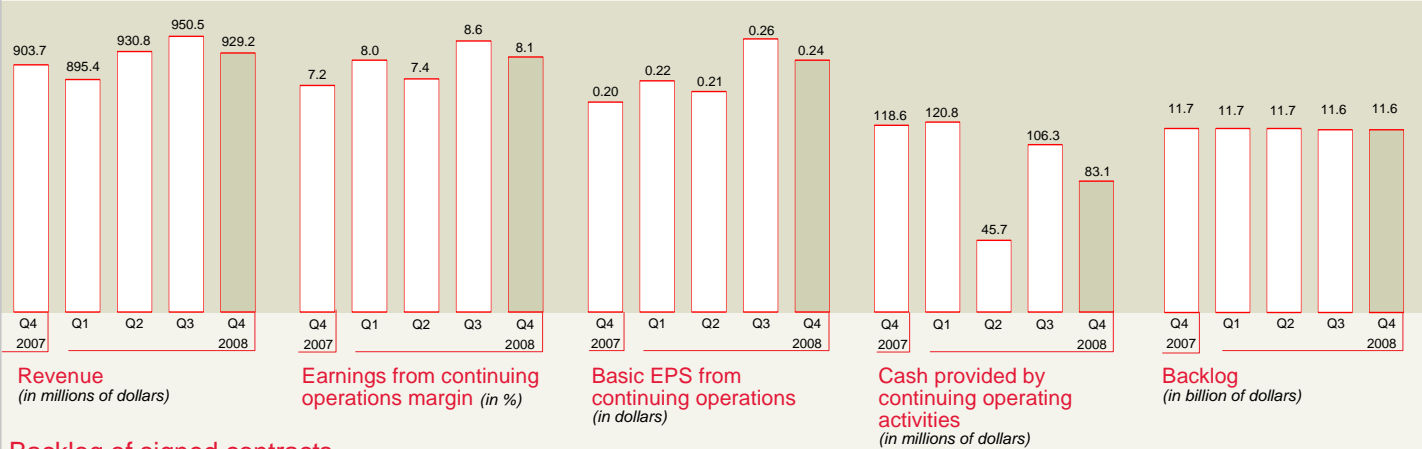
## Company overview

Founded in 1976, CGI Group Inc. is one of the largest independent information technology and business process services firms in the world. CGI and its affiliated companies employ approximately 25,500 professionals. CGI provides end-to-end IT and business process services to clients worldwide from offices in Canada, the United States, Europe, Asia Pacific as well as from centers of excellence in North America, Europe and India. CGI's fiscal 2008 revenue was \$3.7 billion and at September 30, 2008, CGI's order backlog was \$11.6 billion. CGI shares are listed on the TSX (GIB.A) and the NYSE (GIB) and are included in the S&P/TSX Composite Index as well as the S&P/TSX Capped Information Technology and MidCap Indices.

## Investment highlights

- Strong profitability and cash flow.
- Proven growth strategy—a balanced mix of organic growth and acquisitions, guided by a disciplined financial model and supported by CGI's commitment to quality processes.
- Competitive global delivery model, which includes the leading nearshore offering.
- CGI's strategy and track record of outperformance shows our ability to excel during all economic conditions
- CGI's significant backlog provides good revenue visibility.

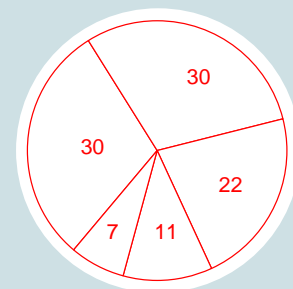
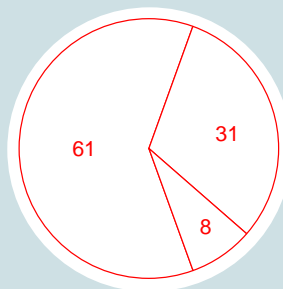
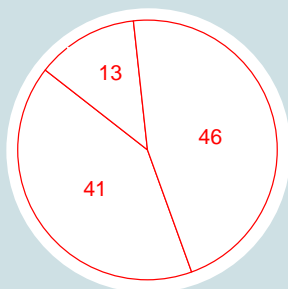
## Latest results



## Backlog of signed contracts

The backlog includes new contract wins, extensions and renewals, partially offset by the backlog consumed during the quarter as a result of client work performed and adjustments related to the volume, cancellation and/or the impact of foreign currencies to our existing contracts. Backlog incorporates estimates from management that are subject to change from time to time.

## CGI Business highlight – Q4 F2008



### Contract types

- 54% Management of IT and business functions (outsourcing)
  - IT services 41%
  - Business process services 13%
- 46% Systems integration and consulting

### Geographic markets

- 61% Canada
- 31% United States
- 8% Europe and Asia Pacific

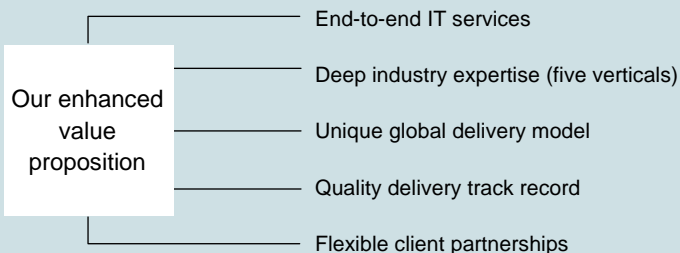
### Targeted verticals

- 30% Government and healthcare
- 30% Financial services
- 22% Telecommunications and utilities
- 11% Retail and distribution
- 7% Manufacturing

All amounts are in Canadian dollars unless otherwise specified.

## Competitive strengths

CGI's competitive strengths provide an enhanced value proposition for clients. CGI combines strategic and technical expertise in five high growth vertical markets. It provides flexibility and cost competitiveness through its end-to-end service offerings and global delivery model. It achieves client intimacy through its metro market approach and a strong local presence. It consistently provides high quality service through the application of its management frameworks.



## Recent developments

During the fourth quarter of 2008, CGI booked \$982 million of new contracts, extensions and renewals. For the twelve months ended September 30, 2008, our total bookings were \$4.15 billion or 112% of revenue.

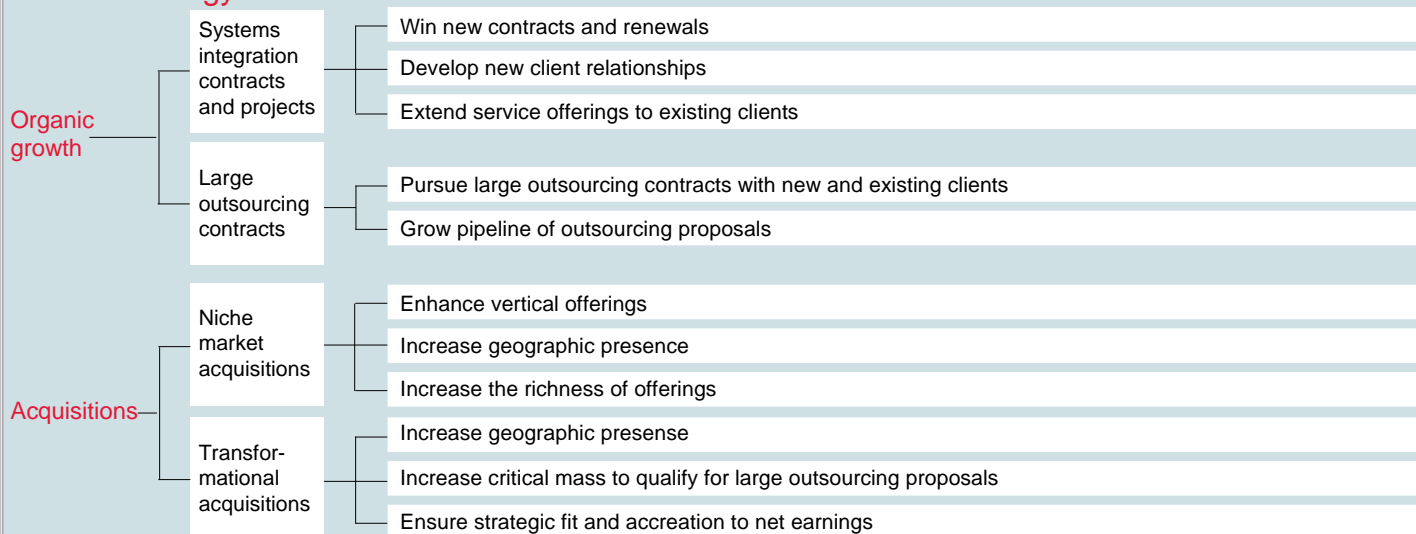
- In the financial services sector CGI announced wins with Co-operators and Fifth Third. Our book to bill in financial services was approximately 128% in F2008 on a global basis.
- In the government sector, we booked significant wins with Ontario Education Collaborative Electronic Marketplace, Medi-CareFirst, and the EPA. Our book to bill in government was approximately 150% in F2008 on a global basis
- F2008 return on invested capital (ROIC) : 13.9%
- F2008 return on equity (ROE): 15.4%

## Financial highlights

	3 months ended Sept. 30, 2008	3 months ended Sept. 30, 2007	12 months ended Sept. 30, 2008	12 months ended Sept. 30, 2007	Fiscal 2004-2008 CAGR
<i>(Millions of CDN dollars except per share amounts)</i>					
	\$	\$	\$	\$	%
<b>Income statement</b>					
Revenue	929.2	903.7	3,705.9	3,633.9	4.9
Earnings from continuing operations before income taxes and non controlling interest	98.1	96.4	404.9	350.1	8.7
Earnings from continuing operations	75.2	65.0	297.9	234.7	13.4
Basic EPS from continuing operations	0.24	0.20	0.94	0.71	21.6
Cash provided by continuing operating activities	83.1	118.6	355.9	544.6	11.5
<b>Balance sheet</b>					
Cash and cash equivalents	50.1	88.9			(29.3)
Total assets	3,684.0	3,475.8			(3.9)
Shareholders' equity	1,999.3	1,818.3			(5.1)
<b>Weighted average number of shares outstanding - diluted (MM)</b>	313.7	334.5	322.8	333.9	

Share Information as of November 4, 2008:  
 Total Class A subordinate shares outstanding: 274,042,156  
 Total Class B shares (multiple voting) outstanding: 34,208,159

## Growth strategy



For more information, please visit the [Investors'](http://www.cgi.com) pages at [www.cgi.com](http://www.cgi.com)

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